Allocation: Page Conservative



Various indices are generally accepted in the investment community as a reasonable indication of the performance of a specific asset class or investment market, and are commonly used as a benchmark against which to measure the performance of your own portfolio. The table below presents a selection of indices covering major asset classes and international markets, as well as a weighted average return for a portfolio comprised of several of these asset classes.

| Effective End Date: 1 | 1/30/2021 |
|-----------------------|-----------|
|-----------------------|-----------|

| Exchange Rate:          | USD/CAD \$0.7817           |                     | -0.47%  |                         | 1.35%        |                        | 1.92%  |                        | 1.31%  |                        | 0.19%  |                        | 0.97%  |                        | -2.24% |                        | -0.76% |
|-------------------------|----------------------------|---------------------|---------|-------------------------|--------------|------------------------|--------|------------------------|--------|------------------------|--------|------------------------|--------|------------------------|--------|------------------------|--------|
| Asset Class             | Index                      | Portfolio<br>Weight | 11 Mos. | Weighted<br>Return      | 12<br>Months | Weighted<br>Return     | 2 Yrs  | Weighted<br>Return     | 3 Yrs  | Weighted<br>Return     | 4 Yrs  | Weighted<br>Return     | 5 Yrs  | Weighted<br>Return     | 10 Yrs | Weighted<br>Return     | 15 Yrs |
| Cash                    | 91d Tbills                 | 5%                  | 0.17%   | 0.01%                   | 0.19%        | 0.01%                  | 0.59%  | 0.03%                  | 0.95%  | 0.05%                  | 1.02%  | 0.05%                  | 0.93%  | 0.05%                  | 0.88%  | 0.04%                  | N/A    |
| Short Term Fixed Inc.   | FTSE Short Term Bond       | 10%                 | -1.29%  | -0.13%                  | -1.06%       | -0.11%                 | 1.87%  | 0.19%                  | 2.62%  | 0.26%                  | 2.11%  | 0.21%                  | 1.78%  | 0.18%                  | 1.99%  | 0.20%                  | N/A    |
| Fixed Income            | FTSE Broad Bond (Universe) | 40%                 | -4.14%  | -1.66%                  | -3.79%       | -1.52%                 | 1.46%  | 0.58%                  | 4.11%  | 1.64%                  | 2.98%  | 1.19%                  | 2.87%  | 1.15%                  | 3.27%  | 1.31%                  | N/A    |
| High Yield Bonds        | FTSE High Yield            | 5%                  | 5.79%   | 0.29%                   | 7.17%        | 0.36%                  | 6.39%  | 0.32%                  | 6.91%  | 0.35%                  | 5.91%  | 0.30%                  | 6.94%  | 0.35%                  | 6.74%  | 0.34%                  | N/A    |
| Canadian Equity         | S&P/TSX Composite          | 14%                 | 21.38%  | 2.99%                   | 23.47%       | 3.29%                  | 13.47% | 1.89%                  | 14.21% | 1.99%                  | 9.77%  | 1.37%                  | 9.74%  | 1.36%                  | 8.63%  | 1.21%                  | 6.36%  |
| Canadian Small Cap      | S&P/TSX SmallCap           |                     | 18.84%  | 0.00%                   | 25.72%       | 0.00%                  | 18.89% | 0.00%                  | 14.44% | 0.00%                  | 6.87%  | 0.00%                  | 6.30%  | 0.00%                  | 4.66%  | 0.00%                  | 3.35%  |
| US Equity               | S&P 500 (LargeCap)         | 13%                 | 23.77%  | 3.09%                   | 26.22%       | 3.41%                  | 20.27% | 2.64%                  | 18.83% | 2.45%                  | 16.47% | 2.14%                  | 16.77% | 2.18%                  | 18.82% | 2.45%                  | 11.28% |
| US Small Cap            | Russell 2000               |                     | 12.84%  | 0.00%                   | 20.40%       | 0.00%                  | 15.51% | 0.00%                  | 12.75% | 0.00%                  | 10.44% | 0.00%                  | 11.06% | 0.00%                  | 15.65% | 0.00%                  | 9.38%  |
| International Equity    | MSCI EAFE (Net)            | 13%                 | 6.34%   | 0.82%                   | 9.29%        | 1.21%                  | 6.50%  | 0.85%                  | 8.41%  | 1.09%                  | 4.89%  | 0.64%                  | 8.14%  | 1.06%                  | 9.85%  | 1.28%                  | 4.26%  |
| Global Equity           | MSCI World (Net)           |                     | 17.38%  | 0.00%                   | 20.16%       | 0.00%                  | 15.87% | 0.00%                  | 15.38% | 0.00%                  | 12.25% | 0.00%                  | 13.51% | 0.00%                  | 14.80% | 0.00%                  | 8.10%  |
| Emerging Markets        | MSCI EM (Net)              |                     | -3.62%  | 0.00%                   | 1.66%        | 0.00%                  | 8.56%  | 0.00%                  | 8.24%  | 0.00%                  | 4.54%  | 0.00%                  | 8.85%  | 0.00%                  | 7.96%  | 0.00%                  | 5.78%  |
| Weighted Portfolio Retu | urn Before Expenses ==>    | 100%                |         | 5.42%                   |              | 6.65%                  |        | 6.49%                  |        | 7.83%                  |        | 5.89%                  |        | 6.32%                  |        | 6.82%                  |        |
|                         | Less investment expense    | <u>es</u>           |         | -1.83%<br><b>3.59</b> % |              | <u>-2.00%</u><br>4.65% |        | -2.00%<br><b>4.49%</b> |        | -2.00%<br><b>5.83%</b> |        | -2.00%<br><b>3.89%</b> |        | -2.00%<br><b>4.32%</b> |        | -2.00%<br><b>4.82%</b> |        |

Weighted Benchmark assumes continual rebalancing back to target portfolio weights.

## Total Returns by Calendar Year, Canadian Dollars (year-to-date not annualized)

|   | USD/CAD                   |                     | -0.47%         |                        | 2.01%  |                        | 5.03%  |                                | -8.04%  |                    | 7.02%  |                        | 3.09%  |                        | -16.18% |                        |
|---|---------------------------|---------------------|----------------|------------------------|--------|------------------------|--------|--------------------------------|---------|--------------------|--------|------------------------|--------|------------------------|---------|------------------------|
| Asset Class   | Index                     | Portfolio<br>Weight | YTD<br>11 Mos. | Weighted<br>Return     | 2020   | Weighted<br>Return     | 2019   | Weighted<br>Return             | 2018    | Weighted<br>Return | 2017   | Weighted<br>Return     | 2016   | Weighted<br>Return     | 2015    | Weighted<br>Return     |
| Cash  | 90d Tbills                | 5%                  | 0.17%          | 0.01%                  | 0.86%  | 0.04%                  | 1.61%  | 0.08%                          | 1.38%   | 0.07%              | 0.56%  | 0.03%                  | 0.51%  | 0.03%                  | 0.63%   | 0.03%                  |
| Short Term Fixed Inc.   | TMX Short Term Bond       | 10%                 | -1.29%         | -0.13%                 | 5.29%  | 0.53%                  | 3.10%  | 0.31%                          | 1.91%   | 0.19%              | 0.08%  | 0.01%                  | 1.01%  | 0.10%                  | 2.61%   | 0.26%                  |
| Fixed Income  | TMX Broad Bond (Universe) | 40%                 | -4.14%         | -1.66%                 | 8.68%  | 3.47%                  | 6.87%  | 2.75%                          | 1.41%   | 0.56%              | 2.52%  | 1.01%                  | 1.66%  | 0.66%                  | 3.52%   | 1.41%                  |
| High Yield Bonds  | TMX High Yield            | 5%                  | 5.79%          | 0.29%                  | 6.69%  | 0.33%                  | 8.48%  | 0.42%                          | 2.15%   | 0.11%              | 9.94%  | 0.50%                  | 16.93% | 0.85%                  | -3.81%  | -0.19%                 |
| Canadian Equity   | S&P/TSX Composite         | 14%                 | 21.38%         | 2.99%                  | 5.60%  | 0.78%                  | 22.88% | 3.20%                          | -8.89%  | -1.24%             | 9.10%  | 1.27%                  | 21.08% | 2.95%                  | -8.32%  | -1.16%                 |
| Canadian Small Cap  | S&P/TSX SmallCap          | 0%                  | 18.84%         | 0.00%                  | 12.87% | 0.00%                  | 15.84% | 0.00%                          | -18.17% | 0.00%              | 2.75%  | 0.00%                  | 38.48% | 0.00%                  | -13.31% | 0.00%                  |
| US Equity   | S&P 500 (LargeCap)        | 13%                 | 23.77%         | 3.09%                  | 16.06% | 2.09%                  | 25.18% | 3.27%                          | 3.98%   | 0.52%              | 13.84% | 1.80%                  | 8.61%  | 1.12%                  | 20.96%  | 2.72%                  |
| US Small Cap  | Russell 2000              | 0%                  | 12.84%         | 0.00%                  | 17.59% | 0.00%                  | 19.51% | 0.00%                          | -3.23%  | 0.00%              | 7.12%  | 0.00%                  | 17.68% | 0.00%                  | 14.04%  | 0.00%                  |
| International Equity  | MSCI EAFE (Net)           | 13%                 | 6.34%          | 0.82%                  | 5.69%  | 0.74%                  | 16.17% | 2.10%                          | -6.25%  | -0.81%             | 16.83% | 2.19%                  | -2.02% | -0.26%                 | 18.34%  | 2.38%                  |
| Global Equity   | MSCI World (Net)          | 0%                  | 17.38%         | 0.00%                  | 13.62% | 0.00%                  | 21.55% | 0.00%                          | -0.73%  | 0.00%              | 15.00% | 0.00%                  | 4.29%  | 0.00%                  | 18.27%  | 0.00%                  |
| Emerging Markets  | MSCI EM (Net)             | 0%                  | -3.62%         | 0.00%                  | 16.35% | 0.00%                  | 13.20% | 0.00%                          | -6.75%  | 0.00%              | 28.71% | 0.00%                  | 8.26%  | 0.00%                  | 1.89%   | 0.00%                  |
| Weighted Portfolio Retu                                       | urn Before Expenses ==>   | 100%                |                | 5.42%                  |        | 7.99%                  |        | 12.14%                         |         | -0.61%             |        | 6.80%                  |        | 5.44%                  |         | 5.45%                  |
| <u>Less investment expense</u><br><b>Net Benchmark Return</b> |                           |                     |                | -1.83%<br><b>3.59%</b> |        | -2.00%<br><b>5.99%</b> |        | <u>-2.00%</u><br><b>10.14%</b> |         | -2.00%<br>-2.61%   |        | -2.00%<br><b>4.80%</b> |        | -2.00%<br><b>3.44%</b> |         | -2.00%<br><b>3.45%</b> |
| USD/CAD   |                           |                     |                | -0.47%                 |        | 2.01%                  |        | 5.03%                          |         | -8.04%             |        | 7.02%                  |        | 3.09%                  |         | -16.18%                |

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Allocation: Page Balanced



6.09%

6.68%

Various indices are generally accepted in the investment community as a reasonable indication of the performance of a specific asset class or investment market, and are commonly used as a benchmark against which to measure the performance of your own portfolio. The table below presents a selection of indices covering major asset classes and international markets, as well as a weighted average return for a portfolio comprised of several of these asset classes.

| Effective End Da |                  |        |       |       |       |       |       |        |  |
|------------------|------------------|--------|-------|-------|-------|-------|-------|--------|--|
| Exchange Rate:   | USD/CAD \$0.7817 | -0.47% | 1.35% | 1.92% | 1.31% | 0.19% | 0.97% | -2.24% |  |
|                  |                  |        |       |       |       |       |       |        |  |

| Exchange Rate:          | USD/CAD \$0.7817           |                     | -0.47%  |                    | 1.35%        |                    | 1.92%  |                    | 1.31%  |                    | 0.19%  |                    | 0.97%  |                    | -2.24% |                    | -0.76% |
|-------------------------|----------------------------|---------------------|---------|--------------------|--------------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|
| Asset Class             | Index                      | Portfolio<br>Weight | 11 Mos. | Weighted<br>Return | 12<br>Months | Weighted<br>Return | 2 Yrs  | Weighted<br>Return | 3 Yrs  | Weighted<br>Return | 4 Yrs  | Weighted<br>Return | 5 Yrs  | Weighted<br>Return | 10 Yrs | Weighted<br>Return | 15 Yrs |
| Cash                    | 91d Tbills                 | 3%                  | 0.17%   | 0.01%              | 0.19%        | 0.01%              | 0.59%  | 0.02%              | 0.95%  | 0.03%              | 1.02%  | 0.03%              | 0.93%  | 0.03%              | 0.88%  | 0.03%              | N/A    |
| Short Term Fixed Inc.   | FTSE Short Term Bond       |                     | -1.29%  | 0.00%              | -1.06%       | 0.00%              | 1.87%  | 0.00%              | 2.62%  | 0.00%              | 2.11%  | 0.00%              | 1.78%  | 0.00%              | 1.99%  | 0.00%              | N/A    |
| Fixed Income            | FTSE Broad Bond (Universe) | 27%                 | -4.14%  | -1.12%             | -3.79%       | -1.02%             | 1.46%  | 0.39%              | 4.11%  | 1.11%              | 2.98%  | 0.80%              | 2.87%  | 0.77%              | 3.27%  | 0.88%              | N/A    |
| High Yield Bonds        | FTSE High Yield            | 10%                 | 5.79%   | 0.58%              | 7.17%        | 0.72%              | 6.39%  | 0.64%              | 6.91%  | 0.69%              | 5.91%  | 0.59%              | 6.94%  | 0.69%              | 6.74%  | 0.67%              | N/A    |
| Canadian Equity         | S&P/TSX Composite          | 16%                 | 21.38%  | 3.42%              | 23.47%       | 3.76%              | 13.47% | 2.16%              | 14.21% | 2.27%              | 9.77%  | 1.56%              | 9.74%  | 1.56%              | 8.63%  | 1.38%              | 6.36%  |
| Canadian Small Cap      | S&P/TSX SmallCap           | 4%                  | 18.84%  | 0.75%              | 25.72%       | 1.03%              | 18.89% | 0.76%              | 14.44% | 0.58%              | 6.87%  | 0.27%              | 6.30%  | 0.25%              | 4.66%  | 0.19%              | 3.35%  |
| US Equity               | S&P 500 (LargeCap)         | 16%                 | 23.77%  | 3.80%              | 26.22%       | 4.20%              | 20.27% | 3.24%              | 18.83% | 3.01%              | 16.47% | 2.64%              | 16.77% | 2.68%              | 18.82% | 3.01%              | 11.28% |
| US Small Cap            | Russell 2000               | 4%                  | 12.84%  | 0.51%              | 20.40%       | 0.82%              | 15.51% | 0.62%              | 12.75% | 0.51%              | 10.44% | 0.42%              | 11.06% | 0.44%              | 15.65% | 0.63%              | 9.38%  |
| International Equity    | MSCI EAFE (Net)            | 16%                 | 6.34%   | 1.01%              | 9.29%        | 1.49%              | 6.50%  | 1.04%              | 8.41%  | 1.35%              | 4.89%  | 0.78%              | 8.14%  | 1.30%              | 9.85%  | 1.58%              | 4.26%  |
| Global Equity           | MSCI World (Net)           |                     | 17.38%  | 0.00%              | 20.16%       | 0.00%              | 15.87% | 0.00%              | 15.38% | 0.00%              | 12.25% | 0.00%              | 13.51% | 0.00%              | 14.80% | 0.00%              | 8.10%  |
| Emerging Markets        | MSCI EM (Net)              | 4%                  | -3.62%  | -0.14%             | 1.66%        | 0.07%              | 8.56%  | 0.34%              | 8.24%  | 0.33%              | 4.54%  | 0.18%              | 8.85%  | 0.35%              | 7.96%  | 0.32%              | 5.78%  |
| Weighted Portfolio Retu | urn Before Expenses ==>    | 100%                |         | 8.83%              |              | 11.05%             |        | 9.21%              |        | 9.88%              |        | 7.28%              |        | 8.09%              |        | 8.68%              |        |
|                         | Less investment expense    | es                  |         | -1.83%             |              | -2.00%             |        | -2.00%             |        | -2.00%             |        | -2.00%             |        | -2.00%             |        | -2.00%             |        |

7.21%

7.88%

5.28%

Weighted Benchmark assumes continual rebalancing back to target portfolio weights.

6.99%

## Total Returns by Calendar Year, Canadian Dollars (year-to-date not annualized)

Net Benchmark Return

|  | USD/CAD                   | ,                   | -0.47%         |                        | 2.01%  |                        | 5.03%  |                                | -8.04%  |                          | 7.02%  |                         | 3.09%  |                         | -16.18% |                        |
|--|---------------------------|---------------------|----------------|------------------------|--------|------------------------|--------|--------------------------------|---------|--------------------------|--------|-------------------------|--------|-------------------------|---------|------------------------|
| Asset Class                                  | Index                     | Portfolio<br>Weight | YTD<br>11 Mos. | Weighted<br>Return     | 2020   | Weighted<br>Return     | 2019   | Weighted<br>Return             | 2018    | Weighted<br>Return       | 2017   | Weighted<br>Return      | 2016   | Weighted<br>Return      | 2015    | Weighted<br>Return     |
| Cash   | 90d Tbills                | 3%                  | 0.17%          | 0.01%                  | 0.86%  | 0.03%                  | 1.61%  | 0.05%                          | 1.38%   | 0.04%                    | 0.56%  | 0.02%                   | 0.51%  | 0.02%                   | 0.63%   | 0.02%                  |
| Short Term Fixed Inc.                        | TMX Short Term Bond       | 0%                  | -1.29%         | 0.00%                  | 5.29%  | 0.00%                  | 3.10%  | 0.00%                          | 1.91%   | 0.00%                    | 0.08%  | 0.00%                   | 1.01%  | 0.00%                   | 2.61%   | 0.00%                  |
| Fixed Income                                 | TMX Broad Bond (Universe) | 27%                 | -4.14%         | -1.12%                 | 8.68%  | 2.34%                  | 6.87%  | 1.85%                          | 1.41%   | 0.38%                    | 2.52%  | 0.68%                   | 1.66%  | 0.45%                   | 3.52%   | 0.95%                  |
| High Yield Bonds                             | TMX High Yield            | 10%                 | 5.79%          | 0.58%                  | 6.69%  | 0.67%                  | 8.48%  | 0.85%                          | 2.15%   | 0.22%                    | 9.94%  | 0.99%                   | 16.93% | 1.69%                   | -3.81%  | -0.38%                 |
| Canadian Equity                              | S&P/TSX Composite         | 16%                 | 21.38%         | 3.42%                  | 5.60%  | 0.90%                  | 22.88% | 3.66%                          | -8.89%  | -1.42%                   | 9.10%  | 1.46%                   | 21.08% | 3.37%                   | -8.32%  | -1.33%                 |
| Canadian Small Cap                           | S&P/TSX SmallCap          | 4%                  | 18.84%         | 0.75%                  | 12.87% | 0.51%                  | 15.84% | 0.63%                          | -18.17% | -0.73%                   | 2.75%  | 0.11%                   | 38.48% | 1.54%                   | -13.31% | -0.53%                 |
| US Equity                                    | S&P 500 (LargeCap)        | 16%                 | 23.77%         | 3.80%                  | 16.06% | 2.57%                  | 25.18% | 4.03%                          | 3.98%   | 0.64%                    | 13.84% | 2.21%                   | 8.61%  | 1.38%                   | 20.96%  | 3.35%                  |
| US Small Cap                                 | Russell 2000              | 4%                  | 12.84%         | 0.51%                  | 17.59% | 0.70%                  | 19.51% | 0.78%                          | -3.23%  | -0.13%                   | 7.12%  | 0.28%                   | 17.68% | 0.71%                   | 14.04%  | 0.56%                  |
| International Equity                         | MSCI EAFE (Net)           | 16%                 | 6.34%          | 1.01%                  | 5.69%  | 0.91%                  | 16.17% | 2.59%                          | -6.25%  | -1.00%                   | 16.83% | 2.69%                   | -2.02% | -0.32%                  | 18.34%  | 2.93%                  |
| Global Equity                                | MSCI World (Net)          | 0%                  | 17.38%         | 0.00%                  | 13.62% | 0.00%                  | 21.55% | 0.00%                          | -0.73%  | 0.00%                    | 15.00% | 0.00%                   | 4.29%  | 0.00%                   | 18.27%  | 0.00%                  |
| Emerging Markets                             | MSCI EM (Net)             | 4%                  | -3.62%         | -0.14%                 | 16.35% | 0.65%                  | 13.20% | 0.53%                          | -6.75%  | -0.27%                   | 28.71% | 1.15%                   | 8.26%  | 0.33%                   | 1.89%   | 0.08%                  |
| Weighted Portfolio Retu                      | irn Before Expenses ==>   | 100%                |                | 8.83%                  |        | 9.29%                  |        | 14.97%                         |         | -2.27%                   |        | 9.60%                   |        | 9.16%                   |         | 5.65%                  |
| Less investment expense Net Benchmark Return |                           | es es               |                | -1.83%<br><b>6.99%</b> |        | -2.00%<br><b>7.29%</b> |        | <u>-2.00%</u><br><b>12.97%</b> |         | -2.00%<br>- <b>4.27%</b> |        | -2.00%<br><b>7.60</b> % |        | -2.00%<br><b>7.16</b> % |         | -2.00%<br><b>3.65%</b> |
| USD/CAD                                      |                           |                     |                | -0.47%                 |        | 2.01%                  |        | 5.03%                          |         | -8.04%                   |        | 7.02%                   |        | 3.09%                   |         | -16.18%                |

9.05%

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7.51%

6.39%

8.21%

Various indices are generally accepted in the investment community as a reasonable indication of the performance of a specific asset class or investment market, and are commonly used as a benchmark against which to measure the performance of your own portfolio. The table below presents a selection of indices covering major asset classes and international markets, as well as a weighted average return for a portfolio comprised of several of these asset classes.

| Effective End Date      | 11/30/2021                 |                     |         |                    |              |                    |        |                    |        |                    |        |                    |        |                    |        |                    |        |
|-------------------------|----------------------------|---------------------|---------|--------------------|--------------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|
| Exchange Rate:          | USD/CAD \$0.7817           |                     | -0.47%  |                    | 1.35%        |                    | 1.92%  |                    | 1.31%  |                    | 0.19%  |                    | 0.97%  |                    | -2.24% |                    | -0.76% |
| Asset Class             | Index                      | Portfolio<br>Weight | 11 Mos. | Weighted<br>Return | 12<br>Months | Weighted<br>Return | 2 Yrs  | Weighted<br>Return | 3 Yrs  | Weighted<br>Return | 4 Yrs  | Weighted<br>Return | 5 Yrs  | Weighted<br>Return | 10 Yrs | Weighted<br>Return | 15 Yrs |
| Cash                    | 91d Tbills                 |                     | 0.17%   | 0.00%              | 0.19%        | 0.00%              | 0.59%  | 0.00%              | 0.95%  | 0.00%              | 1.02%  | 0.00%              | 0.93%  | 0.00%              | 0.88%  | 0.00%              | N/A    |
| Short Term Fixed Inc.   | FTSE Short Term Bond       |                     | -1.29%  | 0.00%              | -1.06%       | 0.00%              | 1.87%  | 0.00%              | 2.62%  | 0.00%              | 2.11%  | 0.00%              | 1.78%  | 0.00%              | 1.99%  | 0.00%              | N/A    |
| Fixed Income            | FTSE Broad Bond (Universe) | 10%                 | -4.14%  | -0.41%             | -3.79%       | -0.38%             | 1.46%  | 0.15%              | 4.11%  | 0.41%              | 2.98%  | 0.30%              | 2.87%  | 0.29%              | 3.27%  | 0.33%              | N/A    |
| High Yield Bonds        | FTSE High Yield            | 10%                 | 5.79%   | 0.58%              | 7.17%        | 0.72%              | 6.39%  | 0.64%              | 6.91%  | 0.69%              | 5.91%  | 0.59%              | 6.94%  | 0.69%              | 6.74%  | 0.67%              | N/A    |
| Canadian Equity         | S&P/TSX Composite          | 18%                 | 21.38%  | 3.85%              | 23.47%       | 4.22%              | 13.47% | 2.42%              | 14.21% | 2.56%              | 9.77%  | 1.76%              | 9.74%  | 1.75%              | 8.63%  | 1.55%              | 6.36%  |
| Canadian Small Cap      | S&P/TSX SmallCap           | 8%                  | 18.84%  | 1.51%              | 25.72%       | 2.06%              | 18.89% | 1.51%              | 14.44% | 1.16%              | 6.87%  | 0.55%              | 6.30%  | 0.50%              | 4.66%  | 0.37%              | 3.35%  |
| US Equity               | S&P 500 (LargeCap)         | 18%                 | 23.77%  | 4.28%              | 26.22%       | 4.72%              | 20.27% | 3.65%              | 18.83% | 3.39%              | 16.47% | 2.96%              | 16.77% | 3.02%              | 18.82% | 3.39%              | 11.28% |
| US Small Cap            | Russell 2000               | 9%                  | 12.84%  | 1.16%              | 20.40%       | 1.84%              | 15.51% | 1.40%              | 12.75% | 1.15%              | 10.44% | 0.94%              | 11.06% | 1.00%              | 15.65% | 1.41%              | 9.38%  |
| International Equity    | MSCI EAFE (Net)            | 18%                 | 6.34%   | 1.14%              | 9.29%        | 1.67%              | 6.50%  | 1.17%              | 8.41%  | 1.51%              | 4.89%  | 0.88%              | 8.14%  | 1.47%              | 9.85%  | 1.77%              | 4.26%  |
| Global Equity           | MSCI World (Net)           |                     | 17.38%  | 0.00%              | 20.16%       | 0.00%              | 15.87% | 0.00%              | 15.38% | 0.00%              | 12.25% | 0.00%              | 13.51% | 0.00%              | 14.80% | 0.00%              | 8.10%  |
| Emerging Markets        | MSCI EM (Net)              | 9%                  | -3.62%  | -0.33%             | 1.66%        | 0.15%              | 8.56%  | 0.77%              | 8.24%  | 0.74%              | 4.54%  | 0.41%              | 8.85%  | 0.80%              | 7.96%  | 0.72%              | 5.78%  |
| Weighted Portfolio Retu | rn Before Expenses ==>     | 100%                |         | 11.77%             |              | 15.00%             |        | 11.71%             |        | 11.61%             |        | 8.39%              |        | 9.51%              |        | 10.21%             | ı      |
|                         | Less investment expense    | es es               |         | -1.83%             |              | <u>-2.00%</u>      |        | -2.00%             |        | -2.00%             |        | -2.00%             |        | -2.00%             |        | -2.00%             |        |

9.71%

9.61%

Weighted Benchmark assumes continual rebalancing back to target portfolio weights.

9.94%

## Total Returns by Calendar Year, Canadian Dollars (year-to-date not annualized)

Net Benchmark Return

| •  | USD/CAD                   | · ·                 | -0.47%         |                        | 2.01%  |                        | 5.03%  |                                | -8.04%  |                    | 7.02%  |                        | 3.09%  |                                | -16.18% |                         |
|--|---------------------------|---------------------|----------------|------------------------|--------|------------------------|--------|--------------------------------|---------|--------------------|--------|------------------------|--------|--------------------------------|---------|-------------------------|
| Asset Class                                  | Index                     | Portfolio<br>Weight | YTD<br>11 Mos. | Weighted<br>Return     | 2020   | Weighted<br>Return     | 2019   | Weighted<br>Return             | 2018    | Weighted<br>Return | 2017   | Weighted<br>Return     | 2016   | Weighted<br>Return             | 2015    | Weighted<br>Return      |
| Cash   | 90d Tbills                | 0%                  | 0.17%          | 0.00%                  | 0.86%  | 0.00%                  | 1.61%  | 0.00%                          | 1.38%   | 0.00%              | 0.56%  | 0.00%                  | 0.51%  | 0.00%                          | 0.63%   | 0.00%                   |
| Short Term Fixed Inc.                        | TMX Short Term Bond       | 0%                  | -1.29%         | 0.00%                  | 5.29%  | 0.00%                  | 3.10%  | 0.00%                          | 1.91%   | 0.00%              | 0.08%  | 0.00%                  | 1.01%  | 0.00%                          | 2.61%   | 0.00%                   |
| Fixed Income                                 | TMX Broad Bond (Universe) | 10%                 | -4.14%         | -0.41%                 | 8.68%  | 0.87%                  | 6.87%  | 0.69%                          | 1.41%   | 0.14%              | 2.52%  | 0.25%                  | 1.66%  | 0.17%                          | 3.52%   | 0.35%                   |
| High Yield Bonds                             | TMX High Yield            | 10%                 | 5.79%          | 0.58%                  | 6.69%  | 0.67%                  | 8.48%  | 0.85%                          | 2.15%   | 0.22%              | 9.94%  | 0.99%                  | 16.93% | 1.69%                          | -3.81%  | -0.38%                  |
| Canadian Equity                              | S&P/TSX Composite         | 18%                 | 21.38%         | 3.85%                  | 5.60%  | 1.01%                  | 22.88% | 4.12%                          | -8.89%  | -1.60%             | 9.10%  | 1.64%                  | 21.08% | 3.79%                          | -8.32%  | -1.50%                  |
| Canadian Small Cap                           | S&P/TSX SmallCap          | 8%                  | 18.84%         | 1.51%                  | 12.87% | 1.03%                  | 15.84% | 1.27%                          | -18.17% | -1.45%             | 2.75%  | 0.22%                  | 38.48% | 3.08%                          | -13.31% | -1.06%                  |
| US Equity                                    | S&P 500 (LargeCap)        | 18%                 | 23.77%         | 4.28%                  | 16.06% | 2.89%                  | 25.18% | 4.53%                          | 3.98%   | 0.72%              | 13.84% | 2.49%                  | 8.61%  | 1.55%                          | 20.96%  | 3.77%                   |
| US Small Cap                                 | Russell 2000              | 9%                  | 12.84%         | 1.16%                  | 17.59% | 1.58%                  | 19.51% | 1.76%                          | -3.23%  | -0.29%             | 7.12%  | 0.64%                  | 17.68% | 1.59%                          | 14.04%  | 1.26%                   |
| International Equity                         | MSCI EAFE (Net)           | 18%                 | 6.34%          | 1.14%                  | 5.69%  | 1.02%                  | 16.17% | 2.91%                          | -6.25%  | -1.13%             | 16.83% | 3.03%                  | -2.02% | -0.36%                         | 18.34%  | 3.30%                   |
| Global Equity                                | MSCI World (Net)          | 0%                  | 17.38%         | 0.00%                  | 13.62% | 0.00%                  | 21.55% | 0.00%                          | -0.73%  | 0.00%              | 15.00% | 0.00%                  | 4.29%  | 0.00%                          | 18.27%  | 0.00%                   |
| Emerging Markets                             | MSCI EM (Net)             | 9%                  | -3.62%         | -0.33%                 | 16.35% | 1.47%                  | 13.20% | 1.19%                          | -6.75%  | -0.61%             | 28.71% | 2.58%                  | 8.26%  | 0.74%                          | 1.89%   | 0.17%                   |
| Weighted Portfolio Retu                      | ırn Before Expenses ==>   | 100%                |                | 11.77%                 |        | 10.54%                 |        | 17.31%                         |         | -4.00%             |        | 11.85%                 |        | 12.25%                         |         | 5.92%                   |
| Less investment expense Net Benchmark Return |                           | <u>es</u>           |                | -1.83%<br><b>9.94%</b> |        | -2.00%<br><b>8.54%</b> |        | <u>-2.00%</u><br><b>15.31%</b> |         | -2.00%<br>-6.00%   |        | -2.00%<br><b>9.85%</b> |        | <u>-2.00%</u><br><b>10.25%</b> |         | -2.00%<br><b>3.92</b> % |
| USD/CAD                                      |                           |                     |                | -0.47%                 |        | 2.01%                  |        | 5.03%                          |         | -8.04%             |        | 7.02%                  |        | 3.09%                          |         | -16.18%                 |

13.00%

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